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## **For immediate release**

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Travel with ease

## **Paxport sign cooperation agreement with Zela Aviation**

**S**tockholm – 04 July 2011 – Paxport and Zela Aviation ([www.zelaaviation.com](http://www.zelaaviation.com)) enters into a marketing agreement where Zela Aviation will market and promote the Paxport product offering through their customer portfolio. The agreement was signed between Matthew Pascoe, Managing Director of Zela, and Arne Daudey, Sales Manager Europe, Paxport.

**Paxport**, the leading supplier of passenger management solutions for the leisure travel industry, is pleased to announce the agreement with Zela Aviation. As of June 27th Zela is an authorized representative of Paxport to promote and market Paxport product and services. Zela Aviation will network co-operation on potential new sectors and requirements on products.

Commenting on this agreement, Matthew Pascoe, Managing Director Zela Aviation, said "We are pleased to enter into this agreement with Paxport, as a further product that we can offer to our expanding portfolio of both tour operator and airline customers"

Paxport offers its airline and Tour Operator customers the means to generate additional revenues, by giving passengers access to products and services designed to enhance the overall travel experience.

Paxport Sales Manager Europe, Arne Daudey added "Zela Aviation is an established name with an extensive network of airline and tour operator partners, adding our ancillary revenue and operational solutions will give a new dimension to service and revenue opportunities."

**Zela Aviation** ([www.zelaaviation.com](http://www.zelaaviation.com)) is an air charter company that is based in Cyprus, with offices in Greece and the UK that prides itself in putting the client in control. Zela Aviation has an expanding portfolio of *Tour Operator* and *Airline* customers, which utilize the services on fully inclusive charter flights (ad-hoc & full series), incentive charters, and promotional flights and for inter airline ACMI leasing

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For further details of how your tour operator or airline can generate revenue using Paxport solutions please visit [www.paxport.net](http://www.paxport.net) or contact one of our Sales Departments:

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*Paxport has been active in the travel industry as a software and service provider since 1992, when its initial core business was consolidating passenger data for tour operators and leisure airlines. Today, Paxport has become a one stop shop for charter operations that opens the door to ancillary revenue streams. We are experts in passenger management solutions and offer a wide range of innovative products and services. Paxport provides services to more than 40 companies in the airline industry, processing well over 20 million passengers annually. We maximize efficiency by minimizing costs and operational hassle, and we create new opportunities for our customers to increase revenue.*

*For more information concerning the products and services of Paxport, please visit our website:*

**[www.paxport.net](http://www.paxport.net)** or contact one of our Sales Departments

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